

## **Commercial/Residential Estimator for Expanding Painting Company.**

Do you have at least 2+ years working in Estimating?

Experience in Painting Estimating preferred.

Can you read blue prints, do takeoffs and quote tenders?

### **Who we are:**

- We are a 4 year old established residential and commercial painting company located in the Hamilton, Burlington and Niagara Region
- Our focus is superior customer service, top quality workmanship and reliability.
- We are growing and looking for a Commercial/Residential Estimator to support our growth.

### **Job Description:**

- You will be responsible for researching and finding appropriate projects to bid on, putting together accurate take offs, working with the Senior Manager to approve and put together estimates.
- You will be estimating and quoting commercial painting tenders as well as for property managers, general contractors and residential clients.
- This includes sending quotes daily, attending appointments when needed, makes sales calls to find more leads, building rapport and relationships with potential and current clients, attending functions, and maintaining a closing rate in the range of 25-40% on all qualified sales. Following up on all projects quoted is also expected.

### **Qualifications:**

- Minimum 2 years of quoting and sales experience - experience with a painting business is preferred.
- Must have good computer skills and fluent in Microsoft Office.
- Minimum 2 years experience painting in residential and commercial projects.
- Accustom to working in a hectic and constantly changing business environment.
- Have a car and a valid driver's license.
- Must be a self starter, very organized and work with minimal supervision.
- Excellent verbal and written communication skills
- Great people skills, highly motivated, confident and positive attitude.
- Team player
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### **How to Apply:**

Reply to this post with your cover letter and resume. Please include a short paragraph about why you feel you are the perfect candidate and would be successful in this position.

Send resume to: [employment@2galspropainting.com](mailto:employment@2galspropainting.com)

Job Types: Part-time, Commission